

Why share business data with MX?

Success stories and use cases.

MX provides secure data transfer of intellectual property for major manufacturers and SMEs alike, who trust its encryption levels, access controls and granular audit trail to protect their business interests.

Read on to discover:

- Why selected customers adopted MX
- Their MX B2B data sharing use cases
- Most valuable MX features for each customer
- Why our customers rate MX 9.5 out of 10

The logo for MX, with the lowercase letters 'm' and 'x' in a dark grey font, and the lowercase letter 'x' in a bright pink color.

Varroc Lighting Systems

Varroc Lighting Systems is a global automotive supplier providing custom design solutions and innovative product development for exterior vehicle lighting systems.

Why MX Data Exchange?

Varroc moved to MX from an FTP server. The FTP server required IT overhead to run, and delayed projects by requiring large CAD packages to be sent in multiple instalments.

Use Case

Varroc exchange vehicle CAD with 429 companies across 37 countries in their supply chain.

Key MX feature for Varroc

MX's interface is built with HTML5, and runs entirely in the browser, requiring minimal IT resource to implement/maintain.

Prodrive

Prodrive is a world leading motorsport and technology business employing 500 staff in a range of sectors.

Why MX Data Exchange?

Prodrive were confident that MX could meet their stringent requirements as two of their customers already exchanged data on the platform.

Use Case

Prodrive's package allows up to 100 users to send and receive an unlimited amount of data, with a full audit trail logging all activity for accountability.

Key MX feature for Prodrive

MX's support team provide live support during free trials and adoption to help all new users operate the already intuitive tool without delaying projects.

Envisage

Envisage Group is an engineering service provider, focused on creating beautifully bespoke, perfectly engineered vehicles and products.

Why MX Data Exchange?

Envisage Group needed to securely make files available to the firm's clients, something which was not always possible through FTP servers due to access issues.

Use Case

Envisage use MX share data with their customers and partners in an organised and easily scalable way. MX's audit capability give them a live and permanently logged view of all data sharing.

Key MX feature for Envisage

The ability to quickly and securely enrol users from other companies as approved users with trackable login credentials for timely and accountable data sharing.

Major Manufacturer 1

A major manufacturer moved to MX Data Exchange as its primary data exchange tool due to several advantages over the outgoing solution for wide-scale B2B data sharing.

Why MX Data Exchange?

They recognised that data is the lifeblood of competitive manufacturing, and upgraded their data exchange method accordingly. Their previous tool required large data packages to be sent in instalments due to file size limits.

Use Case

The manufacturer uses MX to share highly sensitive engineering and design data worldwide in a way that is controlled and auditable for 5,000+ users. On average they share 244 terabytes of data per year.

Key MX feature for the Manufacturer

The granular audit trail, which allows all activity to be filtered and exported to understand high-volume global data sharing.

Major Manufacturer 2

A major manufacturer moved to MX to gain data exchange capability that could scale rapid for a fast-expanding global supply chain.

Why MX Data Exchange?

This manufacturer were contracting a large number of new suppliers operating in a different time zone and language. Smooth exchange of data was essential for these suppliers to prevent delays which would be magnified by the physical distance.

Use Case

The manufacturer use MX to exchange high volumes of data without being obstructed by supplier-end internet or security policies, and are able to expand their file sharing network at the same rate as their supply chain.

Key MX feature for the Manufacturer

The lack of any file size limits on data transfers with MX allows large technical files, and even entire folder systems to be exchanged without business-disrupting delays.

M-TEC Group

Turning ideas into a reality, M-TEC has over twenty years of experience providing resourcing solutions to the automotive and engineering sectors from its Birmingham office.

Why MX Data Exchange?

M-TEC needed to send large quantities of data to remote locations and supplier sites, and were introduced to MX by a customer. They recognised its advantages over their previous combination of FTP servers and email.

Use Case

M-TEC send and receive 20-40 large files per day, with their engineers and designers able to take responsibility for delivering CAD to clients through the system.

Key MX feature for Manufacturer

The ability to designate a specific user as a data gatekeeper with visibility of all data flowing in and out of the company, as well as 256-bit encryption in a cost-effective solution.

Interested in deploying MX for your business?

Our experts would be happy to show you why our users rate MX 9.5 out of 10.

Book your free demo of our industry-ready data exchange tool at:

<https://www.mymxdata.com/book-a-demo/>

Ready to deploy MX? Visit our plans page and fill in the form to request a subscription: <https://www.mymxdata.com/plans/>

